

MEMBERSHIP LEVELS

| BENEFITS | \$5,000 | \$2,500 | \$1,500 | \$600 |
|---|-------------|--------------|------------|--------------|
| Maximum number of employees in the company | Any Number | Any Number | Any Number | 20 |
| Member Directory listing level | Preferred | Enhanced | Deluxe | Standard |
| Access to Member Portal account | ~ ~ | O 4 Y | V | 04 Y |
| Access to Member Directory (name, phone number, website) | Y , | Y , | | V |
| Ability to promote company deals, jobs, and events | 11 ~ | 1 1 ~ | | III ~ |
| Exclusive event pricing | | ~ | | ~ |
| Committee membership eligibility | U | | | ~ |
| Welcome announcement on social media, website, and e-newsletter | T ' | ~ | | V V |
| New member welcome gift | | ~ | ~ | ~ |
| Renewal announcement in e-newsletter | W | V | ✓ | 9 |
| Annual tickets to Alliance After-Hours networking events | 14 | 12 | 12 | 2 |
| Event host sponsorship opportunity (businesses in Westshore) | V | ~ | ✓ | |
| Private WESTSHORE 101 for company employees | ✓ | — ~ | ✓ | |
| Quarterly access to Westshore Alliance market data | ~ | ✓ | ~ | |
| New Member Spotlight feature in e-newsletter | ✓ | ✓ | | 10 |
| Two tickets to one Membership Luncheon per year | ~ | ✓ | | 0) |
| Designated Westshore Alliance staff liaison | ✓ | ✓ | | |
| Invitation to special engagements | ~ | ✓ | | |
| Invitation to attend annual Board of Directors reception | ~ | ✓ | | |
| Early signature event sponsorship opportunities and registration | ~ | | | |
| Seat on Westshore Alliance Board of Directors | ~ | | | |
| Waived Administrative Fee for new membership | ~ | | | |
| Discounted annual sponsorship packages for new sponsors | ✓ | | | |
| One ticket to the Holiday Luncheon per year | ~ | | | |
| Company logo on Alliance homepage and event slidedecks | ~ | | | |
| Gift a membership to a start-up or solo business owner in Westshore | ✓ | | | |

Benefits for your business



Encourage economic growth and improve quality of life



Grow your business through marketing opportunities



Enhance transportation links to and from Westshore



Positively impact the Westshore District



Advocate and connect with elected officials



Engage with business leaders through networking initiatives



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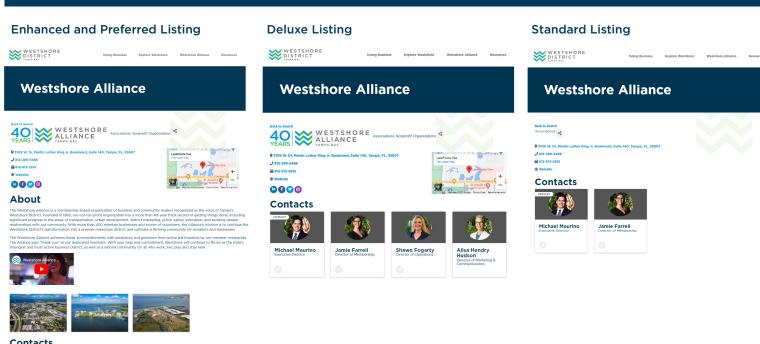


MEMBER DIRECTORY BENEFITS

Our public-facing, online, searchable Member Directory is available to all members of the Westshore Alliance. Benefits are determined by company membership level.

| BENEFITS | Preferred | Enhanced | Deluxe | Standard |
|---|------------|------------|----------|----------|
| Number of representatives included in listing | Unlimited | 8 | 6 | 4 |
| Number of business categories included in listing | Unlimited | 4 | 3 | 2 |
| Company name | Q ~ | Q ~ | > ~ | Q ~ |
| Company website link | W ~ | M ~ | 7 | W v |
| Company address | 9 ~ | 2 ~ | 7 | |
| Company location map | T ~ | | ~ | Y |
| Company logo | M ~ | Q v | ✓ | O |
| Social media site link(s) | 7 | Z ~ | ✓ | Q |
| Keyword(s) search | ✓ | Q v | ✓ | 5 |
| Photo gallery | ✓ | ~ | | 3 |
| Video links to your YouTube or Vimeo content | ~ | ~ | | S |
| Highlights/company description | ✓ | ✓ | | |
| Priority placement* | ✓ | ~ | | |

MEMBERSHIP DIRECTORY LISTING EXAMPLES



^{*}Priority placement moves your company to the top of your assigned business category and alphabetical search results.